Prophet 21 Mobile Sales
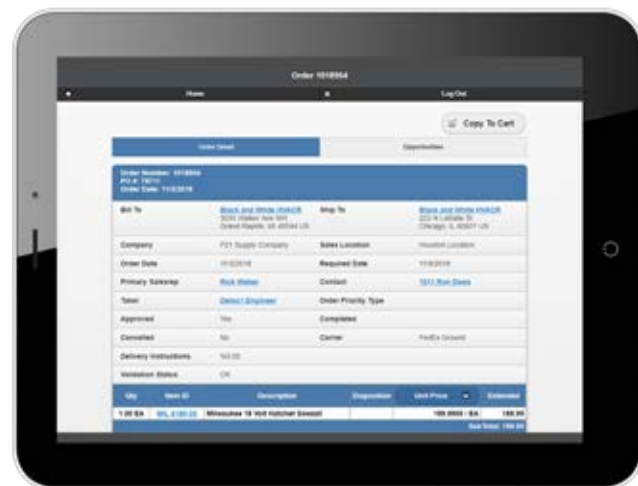
EPICOR

Product
▶ Epicor® Prophet 21®

Benefits
▶ Satisfy customer needs with anytime, anywhere order entry

▶ View, edit, or create orders and quotes while in the field

▶ Enter customer visit notes and escalate any issues

▶ Create and update degree of confidence for sales opportunities

▶ Edit customer information quickly and efficiently

▶ Enable remote employees with mobile access to customer information

▶ Gain freedom from downloads and dependence on app stores

▶ Access real-time information when needed to better serve customers

More Productive Sales from Fast, Real-time Customer Information

Prophet 21 Mobile Sales is a browser-based application that works on tablets and other mobile devices. Improve sales productivity by giving account visibility to your field sales team and remote staff wherever they have an Internet connection. Support team members in the field will be able to view, create, and edit account information to quickly understand the current state of their customer's account.

Using Mobile Sales for Prophet 21, sales personnel can better accommodate both their customers and their sales managers. Detailed customer overviews are easily visible in this application to better predict the sales pipeline and support bid analysis. The Prophet 21 Mobile Sales application is technology-independent and works on Apple, Microsoft, or Android platforms without need of updates from any app store.

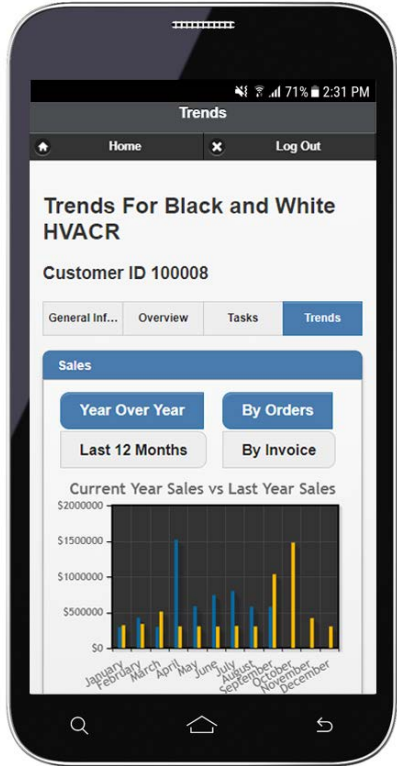
More Flexible, Responsive Sales

The ability to view account information in the Prophet 21 system will help all employees easily access and understand key aspects of all customer accounts. Using Mobile Sales, sales personnel will be able to keep accounts up-to-date and organized directly from their device of choice. While en route to a customer, an outside salesperson is able to quickly retrieve key account aspects to be fully prepared for a productive client visit.

Being in the field is more productive with Mobile Sales, since you can now create, update, or view existing orders and quotes. Additionally, now you can enter new opportunities or update the degree of confidence you have about winning to better communicate with colleagues and sales managers.

Freedom From Downloads and App Stores

This browser-based application gives you Prophet 21 accessibility from anywhere with Internet access.

The screen automatically fits to your mobile device or tablet. The Prophet 21 Mobile Sales application is technology-independent and works on Apple, Microsoft, or Android platforms without the need of app store updates.

About Epicor

Epicor Software Corporation drives business growth. We provide flexible, industry-specific software designed to fit the precise needs of our manufacturing, distribution, retail, and service industry customers. More than 45 years of experience with our customers' unique business processes and operational requirements are built into every solution—in the cloud or on premises. With this deep understanding of your industry, Epicor solutions dramatically improve performance and profitability while easing complexity so you can focus on growth. For more information, connect with Epicor or visit www.epicor.com.

EPICOR.

Contact us today ✉ info@epicor.com 🌐 www.epicor.com